

Vacancy for an Agripool mission

Cooperative Assessment Binh Dinh Agri-Cooperative

Ref. nr 8673

Who are we looking for?

We are looking for two Agripoolers who experienced business analyst/account manager, with agricultural knowledge. Your financial knowledge is good, you know how to read between the lines, are not afraid to dig a little deeper if you feel it's necessary in order to achieve a thorough assessment. You feel comfortable to make a full assessment of governance, financial management and the business case of the organisation. As you will speak to stakeholders and members, you feel comfortable in doing so. You are analytical, flexible, communicative, have a good sense of cultural differences and know how to handle them. Your communication and writing skills in English are good.

Context

Binh Dinh Cooperative (BDC) is a agricultural service cooperative situated in Kien Xuong district, Thai Binh Province, Vietnam.

The farming areas are 628 ha of which 30ha for aquaculture. Population of the commune is 9650 with 3042 households. The cooperative has 20 staff and 5 board members. By 2014, the member profit is 3.6 billion VND.

The cooperative has the following services:

- Input supply (fertilizer & pesticides)
- Irrigation services
- Rice seed
- Other services for rice farmers (TA, harvest, Collection, Processing, Packaging and marketing)

Challenges are faced by BDC:

- Unclear management structure, neither financial management system
- General image of traditional cooperative is poor.
- Low awareness at farmer level about the potential of cooperatives and the implication of the new law
- High risks of political influence



Country

Vietnam

Period

From 20-26 August 2017

Deadline

n.a.

Number of experts we need

2

The assignment

The organisation assessment aim to assess the current status of Binh Dinh Agri-Cooperative in Thai Binh Province and if Agriterra support is feasible and valuable. The organisation assessment is a tool developed by Agriterra to assess the overall health of a cooperative (i.e. services, financial management, governance). The two agripooler is expected to conduct the tool together with the assistance of an Agriterra Business advisor.

The assignment's objectives:

- Complete the cooperative assessment report about BDC;
- Advice whether to start up partnership between Agriterra and BDC;
- If the organisation assessment shows possible partnership between BDC and Agriterra, advice on an action plan for one year, including midterm milestones and targets to be reached in 2017.

For carrying out the assessment, the cooperative assessment tool will be used. As input Agriterra's scoping tool is elaborated, which covers the basic information of the organisation and describes the business case.

Profile of Agripoolers		
	Profile 1	Profile 2
Knowledge	Financial management	Governance Business development
Experience	Functioning and management of agricultural cooperatives / farmer led organization	Solving of complex business cases Functioning of agricultural cooperatives
Competences	Flexible, analytical Cultural & hierarchical sensitivity Reporting skills	Flexible, easy communicator Cultural & hierarchical sensitivity Business oriented Reporting skills
Language level	Fluent in English speaking/writing	Fluent in English speaking/writing

Contact:

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