

Vacancy for an Agripool mission

Cooperative Assessment Thai Thuan Agri-Cooperative

Ref. nr 8670

Who are we looking for?

We are looking for two Agripoolers who experienced business analyst/account manager, with agricultural knowledge. Your financial knowledge is good, you know how to read between the lines, are not afraid to dig a little deeper if you feel it's necessary in order to achieve a thorough assessment. You feel comfortable to make a full assessment of governance, financial management and the business case of the organisation. As you will speak to stakeholders and members, you feel comfortable in doing so. You are analytical, flexible, communicative, have a good sense of cultural differences and know how to handle them. Your communication and writing skills in English are good.

Context

Thai Thuan Cooperative (TTC) is a agricultural service cooperative situated in Thai Thuy district, Thai Binh Province, Vietnam.

The cooperative is established in 2004. The total number of TTC is 780. The cooperative has 13 staff and 6 board members.

The cooperative has the following services:

- Input supply (fertilizer & pesticides)
- Irrigation services
- Rice seed
- Other services for rice farmers (TA, harvest, Collection, Processing, Packaging and marketing)

Challenges are faced by TTC:

- Unclear management structure, neither financial management system
- General image of traditional cooperative is poor.
- Low awareness at farmer level about the potential of cooperatives and the implication of the new law
- High risks of political influence
- The cooperative is a new model, a so called farmer-led organisation. It is not clear what the position of the farmers is in the new organisation.



Country

Vietnam

Period

From 20-26 August 2017

Deadline

20 July 2016

Number of experts we need

2

The assignment

The organisation assessment aim to assess the current status of Thai Thuan Agri-Cooperative in Thai Binh Province and if Agriterra support is feasible and valuable. The organisation assessment is a tool developed by Agriterra to assess the overall health of a cooperative (i.e. services, financial management, governance). The two agripooler is expected to conduct the tool together with the assistance of an Agriterra Business advisor.

The assignment's objectives:

- Complete the cooperative assessment report about TTC;
- Advice whether to start up partnership between Agriterra and TTC;
- If the organisation assessment shows possible partnership between TTC and Agriterra, advice on an action plan for one year, including midterm milestones and targets to be reached in 2017.

For carrying out the assessment, the cooperative assessment tool will be used. As input Agriterra's scoping tool is elaborated, which covers the basic information of the organisation and describes the business case.

Profile of Agripoolers		
	Profile 1	Profile 2
Knowledge	Financial management	Governance Business development
Experience	Functioning and management of agricultural cooperatives / farmer led organization	Solving of complex business cases Functioning of agricultural cooperatives
Competences	Flexible, analytical Cultural & hierarchical sensitivity Reporting skills	Flexible, easy communicator Cultural & hierarchical sensitivity Business oriented Reporting skills
Language level	Fluent in English speaking/writing	Fluent in English speaking/writing

Contact:

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