

Vacancy for

Cooperative Assessment of Guang'an Federation

Mission No.

Who are we looking for?

We are looking for an expert for a cooperative assessment assignment in Southwest China. Are you a fluent English speaker and familiar with governance of agricultural cooperatives? Are you willing to travel to rural areas in South-west China and communicate with Chinese farmers? Agriterra China is looking for an experienced, pragmatic and analytical expert for an assignment in Guang'an, Sichuan.

Assignment Context

Key words: Cooperative assessment, Federation, Guang'an, China

Guang'an Federation was established on March 2015. With its 13 primary cooperatives as members, it provides multiple services to the members, covering from technical extension on paddy growing, vegetable to agricultural machinery leasing as well as marketing and sales of agri products from its members.

With a history of only three years, Guang'an Federation is on its pioneer phase. There is quite something to do before we can all it a professional and strong farmer organization. As the board stated, the federation is in great demand for better service provisions to its members, sound financial management system and extending market channels (both offline and online) for the agri products delivered by its members.



Region Southwest China

Period End of September, beginning of October, 2018

Deadline September 1st, 2018

Number of experts we need



The assignment

The assessment will be carried out by a proposed assessment team composed by one Dutch Agripooler and one National Business Advisor.

Objective Cooperative Assessment:

To identify and screen the federation with business and development potential and to assess opportunities for a partnership in business development with Agriterra. At the end of the assignment the assessment team will evaluate the results, offer recommendations and strive (depending on the outcome) to develop an action plan how and with what services Agriterra can support Guang'an Federation to realise their BHAG (Big Hairy Audacious Goal).

Specific objectives:

- > To get to know the board, staff, members and the organisation of Guang'an Federation.
- > To achieve an in-depth understanding of the practices and performances of Guang'an Federation.
- To jointly develop an action plan/strategy for the possible support from Agriterra to Guang'an Federation.
- Clear milestones in the action plan for all parties involved which address expectations, commitments and the level of involvement of Agriterra and Guang'an Federation.

	Profile 1
Knowledge	Cooperative governance and management; Business analysis; Value Chain Analysis
Experience	Organizational assessment, Business Planning
Competences	Flexible, Analytical, Pragmatic, Cultural sensitivity
Language level	English: Full proficiency

Profile of the Candidate

Contact:

Vereniging Agrarische Bedrijfsadviseurs Paul Daniëls Mail: <u>paul@vabnet.nl</u> Telephone: 06 - 470 80 671