

Vacancy - Cooperative Assessment Development (Operation and Management) and Improving the Supply Chain of NSCC (Nueva Segovia Consortium of Cooperative) Agri-Hub

Ref. no. ASM.16522

Who are we looking for?

Agripooler with the following qualifications:

- Knowledgeable/Understand various agricultural cooperative's services, supply chain management-agri-business operation, Agri-input supply bulking and management, collective marketing and e-commerce practices;
- An in-depth knowledge and good understanding of food process technologies including good manufacturing practices, sorting and handling, packaging and prolonging storage.
- Knowledgeable also in circular agriculture.
- Can assess the capabilities of cooperative personnels that manage the Agri-hub and provide advice to improve their competences as required by their functions.

Context

Nueva Segovia Consortium of Cooperatives (NSCC) is situated in Ilocos Sur, a province in the northern part of the Philippines, approximately 366 kilometers northwest of Manila. Founded in 1992, NSCC operates as a diversified cooperative with a primary focus on credit programs. In the realm of agriculture and marketing, NSCC is actively involved in trading activities encompassing palay, rice, corn, and fertilizers. The cooperative also possesses a 24-hectare agricultural site that serves as the hub for their agri-business operations. Within their value chain, NSCC processes yellow corn into animal feed, white corn into chichacorn, and engages in the production of buffalo milk and livestock, specifically swine. Additionally, NSCC is engaged in the re-packaging and distribution of palm oil. Their products find a market among other cooperatives, direct consumers, and various government offices, such as the Philippine Carabao Center (PCC) and the Department of Education (DEPED). Notably, NSCC recorded significant sales figures between 2021 and January 2023, including the purchase of 49,805 kilograms of corn worth €12,391.8 (Php 745,569.00), 3,043 liters of pasteurized milk valued at €5,058.48 (Php 304,350), and the delivery of 920,872 packs of 200ml sachets to the School Feeding Program, amounting to €282,347 (Php 16,987,754.96). Moreover, NSCC generated sales from pork products/live pigs, with a weight of 11,317.25 kilograms and a value of €44,848.9 (Php 2,698,392.84). The cooperative's consolidated sales in agriculture reveal that fertilizers accounted for €2,115,235 (Php 127,265,877.77), while rice, AgriCommodity, and machinery rentals contributed €392,715 (Php 23,628,189.46), culminating in an overall sales figure of €2,507,950 (Php 150,894,067.23) for their agricultural commodities.

As of 2022, Nueva Segovia Consortium of Cooperatives (NSCC) boasts a membership of 347 primary cooperative members. The total member's share capital is recorded at €9,718,397 (Php 584.72 million), reflecting the collective investment and commitment of the cooperative's members. Furthermore, NSCC holds a total asset value of €70,305,138 (Php 4.23 billion) as of the same year, indicating the cooperative's substantial financial strength and stability. While NSCC's Big Hairy Audacious Goal (BHAG) has not been explicitly defined, their overarching ambition is to establish a comprehensive One-Stop-Shop that offers end-to-end solutions, catering to the needs of farmers and entrepreneurs. Through this envisioned platform, NSCC aims to provide holistic support and resources that enable the growth and development of businesses within the agricultural sector.



Country : Philippines

Period : July 2023, preferably July 15-22 (8 days: 2 days travel, 1 day prep, 1 day report writing, 5 days actual mission)

Deadline : 3 July 2023

Number of experts we need : 1

The assignment

Objectives organisation assessment

The assessment aims to establish the goals of collaboration. This will be carried out by an Agriterra assessment team composed of two local Cooperative Advisor (CA) from the Philippines and one Agripool expert from the Netherlands who will assess the current situation of the cooperative, benchmark, and determine possible areas of collaboration.

Main objective

The main objective of this mission is to identify and screen the cooperative's business and development potential and to assess opportunities for a partnership in business development with Agriterra. The Agriterra assessment team will evaluate the results and, at the end of the 5-day mission, will present the findings and offer recommendations that will strive (depending on the outcome) to develop a plan with which services Agriterra can support NSCC to realise its BHAG.

Specific objectives

- Assessment of the current and potential future business case of the organisation in terms of its value chain, service delivery to members, marketing and risks, and lobby and advocacy;
- Assessment of the financial performance and the financial sustainability through the conduct of a financial health check;
- Appraisal of the current performance of the organisation in terms of governance, human resource management, and management information through a governance health check,
- Review of reputation of NSCC through interview with its members and stakeholders
- Determine and provide recommendations to the organisation on how to improve on above mentioned aspects of its operations.

To be able to meet these objectives, the Agriterra assessment team will have interactions/interviews with the board, management, staff, members, and stakeholders during the week. The team will also review formal documents (scoping report, constitution, CB and L, minutes of last held AGM, financial statements, audit reports, etc.).

Profile of the Agripooler

Competency	Profile
Knowledge	<ul style="list-style-type: none"> • Understands agricultural cooperative's business/services, cooperative values, principles, and practices; • Understands and is knowledgeable in the operation and management of Agricultural Hub (*NSCC Agricultural hub is the commodity consolidation and processing facilities of the cooperative in two areas ie 20 has. and 2 has. compound in their locality). • Can analyse the value chain that supplies the agricultural hub and can provide advice to strengthen their capacities to supply the *Agri-hub • An in-depth knowledge and good understanding on the development (Operation and Management) and the supply chain of an agricultural hub.
Experience	<ul style="list-style-type: none"> • Experience working with farmers' groups, in particular with agricultural cooperatives • Experience in Agriterra Cooperative Assessment tools and actual cooperative assessment. • Experience in commodity business planning. • Experience in value chain development such as animal feed milling, agri-input supply trading, rice milling, oil re-packing, corn processing for food, dairy, meat processing • Experience in the operation and management of an agricultural hub consolidating various agricultural commodities for processing and manufacturing.
Competencies	Flexible, analytical, cultural sensitivity
Language Level	Good level of proficiency in English

Contact

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