

## Vacancy for Agripooler

# Reviewing Rice Factory Business Plan and Loan Restructure Proposal for KSU ATOM (Indonesia)

Ref. no. AS.10576

### Who are we looking for?

We are looking for an easy going and adventurous agripooler with passion to develop startup/small scale rice business in Indonesia. (S)he must have extensive experiences on developing business plans and loan (re)structuring, has working experience in a bank, and preferable has knowledge on the rice sector, and start up/small scale business.

### Context

Koperasi Serba Usaha Andalan Tani Organik Mbay (KSU Atom) is a cooperative of rice farmers located in Mbay District, Flores, Indonesia. KSU Atom was first established as an association of organic rice farmers in 2009 with the purpose of providing a better market access for rice farmers in Mbay. In 2014 Atom Association changed its status into a producer cooperative and in 2016, Atom further incorporated itself into a Koperasi Serba Usaha (multi-purpose cooperative) and works with 854 farmers of which 91 farmers are member. Membership of cooperative is given to individuals who have paid principal-savings (Rp 50,000), share-savings (Rp 200,000) and completed first year compulsory-savings (Rp 100,000 per harvest).

Farmers do not possess milling unit. Milling units are provided by service providers in each of villages or at local collectors. Selling and buying non-certified white and red rice is the primary business of Atom. In 2016, Atom purchased 14.8 tons of rice, sold 11.4 tons of rice to consumers and earned an estimated margin of IDR 14,935,514 (EUR 90.414).



### Country

Indonesia

### Period

From 24 till 28 September 2018

### Deadline

31 July 2018

### Number of experts we need

1

## The assignment

The cooperative started as part of the development project of Rikolto/Veco. In the end of 2016, KSU Atom long term partnership with Rikolto/VECO ended. The end of the partnership opens the cooperative eyes toward their unsustainable practices. Until last year, the cooperative had never calculated their costs and did a simple bookkeeping using Excel. With support from Agriterra, to improve their financial management system, the cooperative recently installed and uses accounting software. And within this month (July) will develop Finance SOP.

In the next five years, the cooperative wants to be the organic rice and input supplier for NTT. However, as of today, the cooperative has no business plan developed.

For further information see corresponding Terms of Reference

### Profile of the agripooler(s):

	Profile
Knowledge	Financing, Business Plan, Rice Sector, Start up/small scale business
Experience	Business plan, loan restructuring
Competences	Easy going and flexible, analytical, cultural sensitivity, adventurous
Language level	English on medium proficiency level

### Contact

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